

Herbalife Nutrition Ltd.
Regulation G Reconciliation of Presentation Amounts to Reported Amount per US GAAP
(Dollars in Millions, Except Per Share Data)

	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>YTD 2018</u>
Net Debt				
Total debt	\$ 1,622.0	\$ 1,447.9	\$ 2,268.1	\$ 2,446.6
Cash and cash equivalents	889.8	844.0	1,278.8	1,110.5
Net Debt	\$ 732.2	\$ 603.9	\$ 989.3	\$ 1,336.1
Operating Income & Operating Margin				
Operating income	\$ 583.6	\$ 458.1	\$ 617.1	\$ 534.9
Unusual items	57.9	181.8	(14.4)	(13.2)
Adjusted operating income	\$ 641.6	\$ 640.0	\$ 602.7	\$ 521.7
Net Sales	\$ 4,469.0	\$ 4,488.4	\$ 4,427.7	\$ 3,705.2
Adjusted Operating Margin	14.4%	14.3%	13.6%	14.1%
Diluted Earnings Per Share (Split Adjusted)				
Reported diluted earnings per share	\$ 3.97	\$ 3.02	\$ 2.58	\$ 1.64
Unusual items	0.98	1.83	2.28	0.60
Adjusted diluted earnings per share	\$ 4.95	\$ 4.85	\$ 4.86	\$ 2.24