

**Herbalife Ltd.**  
**Regulation G Reconciliation of Presentation Amounts to Reported Amount per US GAAP**  
**(Dollars in Millions, Except Per Share Data)**

	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>YTD 2018</u>
<b>Net Debt</b>					
Total debt	\$ 1,791.8	\$ 1,622.0	\$ 1,447.9	\$ 2,268.1	\$ 2,211.4
Cash and cash equivalents	645.4	889.8	844.0	1,278.8	1,330.2
<b>Net Debt</b>	<b>\$ 1,146.4</b>	<b>\$ 732.2</b>	<b>\$ 603.9</b>	<b>\$ 989.3</b>	<b>\$ 881.2</b>
<b>Operating Income &amp; Operating Margin</b>					
Operating income	\$ 513.5	\$ 583.6	\$ 458.1	\$ 617.1	\$ 155.8
Unusual items	278.6	57.9	181.8	(14.4)	(9.2)
<b>Adjusted operating income</b>	<b>\$ 792.1</b>	<b>\$ 641.6</b>	<b>\$ 640.0</b>	<b>\$ 602.7</b>	<b>\$ 146.6</b>
Net Sales	\$ 4,958.6	\$ 4,469.0	\$ 4,488.4	\$ 4,427.7	\$ 1,176.9
Adjusted Operating Margin	16.0%	14.4%	14.3%	13.6%	12.5%
<b>Diluted Earnings Per Share (Split Adjusted)</b>					
Reported diluted earnings per share	\$ 3.40	\$ 3.97	\$ 3.02	\$ 2.58	\$ 1.08
Unusual items	2.53	0.98	1.83	2.28	0.32
<b>Adjusted diluted earnings per share</b>	<b>\$ 5.93</b>	<b>\$ 4.95</b>	<b>\$ 4.85</b>	<b>\$ 4.86</b>	<b>\$ 1.40</b>